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# PRINT ADVERTISING INSERTION ORDER

□ July □ August □ Se Ad Size: □ 2-Page Spread □ Full-Page □ ½ Page □ ½	March April May June September October November December 1/3 Page 1/4 Page Horizontal Vertical 1/12 Page up		
Image:	September October November December 1/3 Page 1/4 Page Horizontal Vertical 1/12 Page up		
Resource Section (Select Issues):   1/3 Page   1/6 Page   1/1     Ad Materials:   New   Pick-u	<sup>1</sup> / <sub>12</sub> Page up (See page 2 for ad mechanical requirements and print terms. SHOWCASE ADS: Submit up to 100 words		
Ad Materials: New Pick-u	up		
name or reference	name or reference (See page 2 for ad mechanical requirements and print terms. SHOWCASE ADS: Submit up to 100 words		
Disease add an asial instructions in here heless.	(See page 2 for ad mechanical requirements and print terms. SHOWCASE ADS: Submit up to 100 words		
	SHOWCASE ADS: Submit up to 100 words		
	including title and contact information, along with a high resolution (300 dpi minimum) image or logo. Additional image \$50, space permitting.		
BUSINESS & BILLING CONTACT INFORMATION			
Company Name			
Person Placing Ad Em	mail		
Accounts Payable Contact Em	mail		
Address			
City Sta	Zip		
Phone Fax	ах		
Business EIN			
FORM OF PAYMENT—CREDIT AUTHORIZATION			
Required for new advertisers and showcase ads.*			
Credit Card (check one) 🗆 Visa 🗆 MasterCard PO#	D# (if applicable)		
*Credit Card Number	Exp. Date		
Name on Card	CVC#		
Electronic invoices will be sent directly to AP Contact email.			
AGREEMENT			
<ol> <li>This insertion order confirms that I have authorized the purchase of advertising understand this must be signed and returned before the closing date and that r confirmation that this form was received.</li> <li>All invoices are to be paid within 30 days of the invoice date. U.S. funds only.</li> <li>I authorize Western Media LLC to process payment against the above credit car</li> <li>Cancellation of all ads/contracts requires a 60-day written notice. Excludes premi</li> <li>In the event an action is brought to enforce the terms of or collect fees under thi including reasonable attorney's fees.</li> </ol>	t my ad will not run until I receive Gross Price Agency Disc Net Price ard, if provided. mium position advertising, as these require a 12-month commitment		

## PRINT SPECS + MECHANICALS

**DIGITAL FILE REQUIREMENTS:** *The O&P EDGE* is produced in Adobe InDesign. Ad files must be submitted as pressresolution PDF files. Instructions for creating PDF files from standard software applications compliant with our printer are available upon request.

Images must be CMYK or gray scale and a minimum of 300 dpi. If you include crop marks on your ad, please place these in the slug area, not in the .25" bleed space. They are removed before printing.

**PROOF:** Please check your PDF files carefully before submitting. All ads will be printed as received. *The O&P EDGE* is not responsible for errors in submitted PDF files.

## **CLOSING DATES**

Issue Date	Bonus Meeting Circulation	Ad Deadline
January		December 1
February	Hanger Education Fair, Abilities Expo Los Angeles, PrimeFare Central	January 1
March	Academy Annual Meeting	February 1
April		March 1
May	ACPOC Annual Meeting, Abilities Expo New York	April 1
June	LAOP Annual Meeting, Abilities Expo Chicago, PrimeFare East	May 1
July		June 1
August	Abilities Expo Houston	July 1
September	AOPA National Assembly, Abilities Expo Boston	August 1
October	CAF Triathlon	September 1
November	PFA Annual Symposium, Abilities Expo Bay Area	October 1
December	DSUSA Hartford Ski Spectacular, Abilities Expo DC	November 1
Bonus distribution and deadline dates subject to change.		

### **PRINT TERMS + CONDITIONS**

EFFECTIVE RATE DATE: January 2019 for all advertisements.

FREQUENCY: 12 times per year, first week of each month.

**COMMISSIONS AND DISCOUNTS:** Recognized agency commission is 15 percent of gross billing on space, provided the account is paid within 30 days of invoice date. After 30 days, gross billing is due in full. Mechanical preparation charges, showcase ads, calendar ads, classified ads, and inserts are non-commissionable. **Contracts MUST be signed to receive any discounts and may not be canceled without a 60-day written notice to the publisher prior to the closing date. Excludes premium position ads, as these have a 12-month commitment.** 

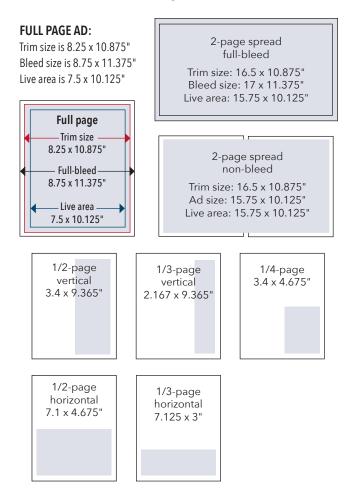
**BILLING:** Invoices will be emailed. Online payment options available.

**PAYMENT REQUIREMENTS:** 30 days net from invoice date. 1.5 percent interest per month on past-due accounts. Advertiser is responsible for any delinquent payments by recognized agencies.

**EXTENSIONS:** If an extension date for material is agreed upon and material is not received, the advertiser will be charged for space reserved and the most recent ad of the same size placed by the advertiser will be picked up to fill the space.

**CANCELLATIONS:** All cancellations must be made in writing 60 days prior to the contracted issue closing date, with the exception of premium position ads, which are based on a 12-month commitment. If an ad is canceled for any reason, the publisher reserves the right to repeat a prior ad at the contracted rate. If an advertiser has not previously run an advertisement, the advertiser will be charged the contracted rate for a non-run ad.

**SPECIFICATIONS:** The O&P EDGE is printed on 60-80# coated paper stock direct-to-plate on a web press with 150-line screen in 4-color. The trim size (page size) is **8.25 x 10.875".** Bleeds of .25" are required. Keep text inside live area (inside trim by a **minimum of .375"** on all edges).



**PLEASE NOTE:** Ad templates are provided for all ad sizes in the *EDGE* Ad Templates Folder on our website. We recommend building your ad using the provided templates to ensure optimal results.

**DELIVERY INSTRUCTIONS:** Email files to sales@opedge.com or place in our drop box: www.hightail.com/u/EDGE-Amplitude

**POSITIONS AND CHANGES:** *The O&P EDGE* will make every attempt to honor ad position requests of 12 month contracted advertisers; but reserves the right to adjust positions should layout or production conflicts arise. Full-page, four-color ads will receive right-hand ad placement preference. **Under no circumstances will changes be made by the publisher to the content or design of any advertisement without written consent from the advertiser.** 

#### CONTACT

Questions and ad materials should be sent to:

Ron Hewett Email: sales@opedge.com Phone: 303.255.0843 Fax: 303.255.0844